

MANNY ROSSMAN



- Former top aide to Senate Republican Leadership specializing in tax policy, legislative strategy, and Senate procedure
- Deep expertise in legislative and regulatory policy matters, including financial services, health care, transportation, and international trade
- Designs and implements winning strategies for a diverse group of Fortune 100 companies and major business trade associations
- Extensive experience in analyzing and articulating legislative and regulatory risk and opportunities
- Recognized by a variety of major publications for legislative expertise

Manny Rossman is a Capitol Hill veteran with two decades of experience in the U.S. Senate and House of Representatives, and in representing a diverse group of companies and trade association interests before Congress and the Administration. Prior to co-founding Harbinger Strategies, Manny was Principal in the Breaux-Lott Leadership Group, a subsidiary of Squire Patton Boggs LLP.

During his congressional staff career, Manny served as Chief of Staff in the Office of the Senate Republican Whip, first for Senator Trent Lott (R-MS), and then for Senator Jon Kyl (R-AZ). As Chief of Staff, he was the lead advisor to the Whip and responsible for formulating strategy, building support, and implementing the legislative priorities of a diverse caucus. Manny directed a staff engaged in vote counting, policy formation, external communications, and Senate floor activities. Manny also led outreach from the Whip office to all Senate and House Leadership offices, committees and Member offices, and to the Bush and Obama Administrations.

Before his Chief of Staff appointment, Manny focused on the legislative activities of the Senate Finance Committee for Senator Lott, playing a leading role in shaping major tax, international trade, health care, energy, and pension legislation before the committee and the Senate, including the Gulf Opportunity Zone Act, the Dominican Republic-Central America Free Trade Agreement, and the Tax Increase Prevention and Reconciliation Act.

Prior to that, Manny served as Legislative Director to Congressman Phil Crane (R-IL), then-Chairman of the House Ways & Means Trade Subcommittee, during which time he contributed to numerous tax and international trade bills, including the American Jobs Creation Act as well as free trade agreements with Chile, Singapore and Australia. Manny began his career on Capitol Hill while in college, working for Congressman Bill Archer (R-TX), then-Chairman of the House Ways & Means Committee.

Manny's policy expertise, knowledge of Senate floor procedure, and legislative acumen have been recognized in publications including the *National Journal*, the *Washington Post*, *The Hill*, *Politico* and *Roll Call* newspaper, which named him a "Fabulous 50" staffer on Capitol Hill citing his legislative expertise, ability to drive results, and access to key lawmakers. He is a graduate of Colgate University as well as the University of Pennsylvania School of Law, and resides in McLean, Virginia with his family.

